



SEAPORT & ALLIED INVESTMENTS IN INDIA

Container Terminal

Oil Jetties

SEZ Zone

Fertilizers Handling Facility



DEENDAYAL PORT AUTHORITY, KANDLA

INVESTMENT OPPORTUNITIES

PORT CAPACITY AUGMENTATION

PROJECTS	CAPACITY ADDITION	EST. INVESTMENT (US\$)	DEVELOPMENT SCOPE
Developing Tuna-Tekra bulk + container terminal on west coast of Kandla with 18-19 meters draft	44 MMTPA	~870 Million	PPP / JV Duration: 30 Years*
Construction of oil jetties 9, 10 & 11 and pipeline rationalization of existing 4 oil jetties at Kandla + 1 SBM & 2 Product jetties at Vadinar	50.80 MMTPA	~163 Million	

PORT MODERNIZATION (MECHANIZATION OF BERTHS)

PROJECTS	EST. INVESTMENT (US\$)	DEVELOPMENT SCOPE
Development-Operation-Maintenance of Container-cum-Clean Cargo facilities at Kandla (Berth No. 13)	~ 67 Million	PPP / JV Duration: 30 Years*
Mechanized Fertilizer Handling Facility at Kandla (Berth No. 14)	~ 40 Million	
Development-Operation-Maintenance of Container & Multipurpose Cargo (Clean Cargo) facilities at Kandla (Berth No. 15 to 17)	~293 Million	

INVESTOR OUTREACH

- Aligned with investors for port capacity enhancement and modernization,
- Engagements with leading companies including DP World, Adani, Port of Rotterdam, APM Terminals, Port of Singapore Authority (PSA), Aegis Logistics, Petronet LNG, JSW Infrastructure, Essar Ports, Q-Terminal, Abu Dhabi Terminals, JM Baxi & Co, Indian Oil Tanking, HMEL and NDR.

INVESTMENT OPPORTUNITIES

PORT LED DEVELOPMENT

Smart Industrial Port City (SIPC), Kandla

- ▶ Industrial Zone on an area of 850 acres, located ~3 kms from Kandla port operations,
- ▶ A large unit started operation, land ready for possession at competitive rates,
- ▶ Infrastructure facilities and supporting ecosystem for mega industries,
- ▶ Multimodal Connectivity– national road, rail network, airport & coastal waterways and DFC.

Other Land Development

- ▶ Large land bank at Kandla and satellite port Tuna for industries,
- ▶ Operational Oil & Chemical based industries,
- ▶ Warehousing, CFS, Dry Port and Renewable Energy Park,
- ▶ Future expansion of port operation area & port based industrial parks – SEZ, FTWZ & Bonded Manufacturing Warehouse.

INVESTOR OUTREACH

- Aligned with investors for port-led industrial development,
- Engagements with leading companies including Vedanta Ltd, JSW Steel, Hindalco, Balmer & Lawrie, NDR Infrastructure, HMPL, Repono, Avaada, Vestas, Statkraft, Suzlon, Venable, Gokul Overseas and Kesar Enterprises.

GLOBAL EXPANSION PLANS

- Interaction with leading companies, emerges some of them aiming global expansion,
- M/s Repono India having experience in storage and distribution of chemical products, planning to invest in setting up projects,
- Petronet LNG plans investing for setting up LNG Terminal abroad to secure supply from origin – USA, Europe, Middle East, Australia among key sources,
- JM Baxi & Co, specializing in ports and logistics, planned expansion at national and international level for operation of container terminals and allied facilities.

INVESTMENT OPPORTUNITIES

SYNERGY & FACILITATION THROUGH FOREIGN ASSOCIATE

- Synergies with the global investor fraternity in proposed port projects in the identified sectors,
- To collaborate with foreign associates, institutions, embassies, govt. bodies to align with the Indian investors; envisage expansion overseas,
- Drive investments in port and port-led industrialization for the long term socio-economic benefits to the overall community,
- Explore jointly with facts and figures for cooperation between countries, MNCs resulting win-win to the stakeholders

WAY FORWARD

- A brief investor teaser prepared showcasing investable port projects for sharing among the global investor fraternity,
- Proposed investment by Indian companies, the project proponents, details & business plan (once concretized) for sharing with foreign associate,
- To formulate next course of action plan based on the investor response, feedback from both sides and to integrate demand and supply,
- Entire exercise carry out in three months to execute a Memorandum of agreement mutually agreed upon including financials,
- All communication and transaction sacrosanct to the respective countries protocol.

BUSINESS DEVELOPMENT CELL – CENTRE OF EXCELLANCE

- Dedicated investment promotion & facilitation cell among all the Indian Major Ports,
- Adopted “Reverse Engineering” for customization and facilitation for attracting investments,
- Key sectors include Metals, Chemicals & Petro-chemicals, Food Processing & Packaging, Grain Silos, Edible Oil and Renewable Energy, Single Point Mooring (SPM) & LNG Terminal.

Ease Your Customer's Pain – Hazel Edwards



CONTACT US

We are seeking partners/agencies globally in every country for services tie up

For any clarification or additional information on the transaction, kindly contact the following representative at Kochav Consulting Group India Pvt. Ltd.

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